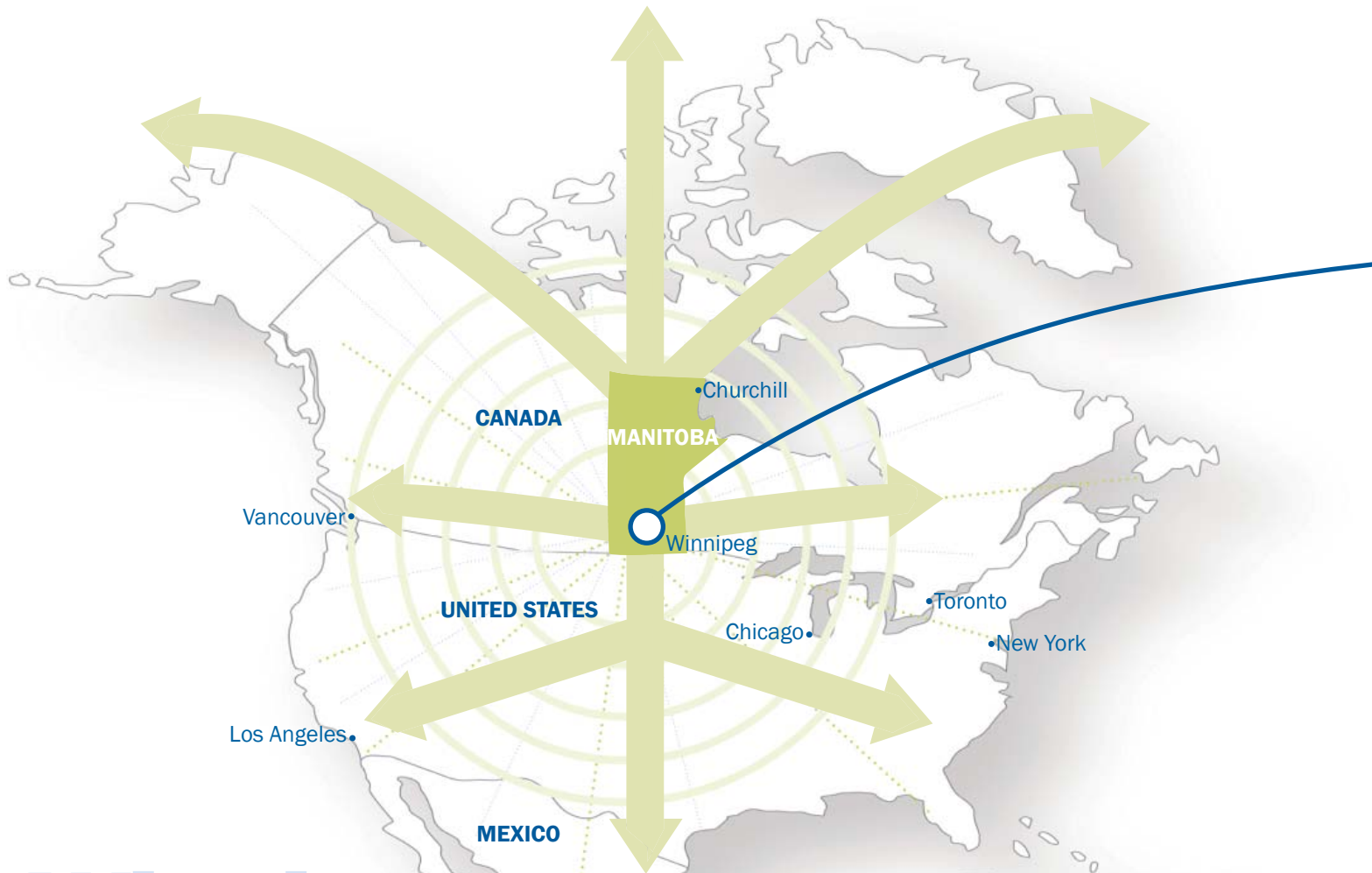




Leading Transportation Innovation & Growth





Winnipeg

**At the centre of North America,
we connect a continent to the world.**

Synopsis

Winnipeg Airports Authority is a community-based, not-for-profit corporation that develops and operates Winnipeg James Armstrong Richardson International Airport (YWG).

Winnipeg boasts one of the most diversified economies in Canada due in part to its balanced industries and its equally rich culture and language. It is located at the centre of Canada and North America.

Quick YWG Facts

- Nearly 3.4 million passengers in 2006 — a 20% increase since 2003.
- U.S. pre-clearance allows passengers to arrive in the U.S. virtually as domestic travellers.
- YWG serves a population area of over 2 million (west to Saskatoon; east to Thunder Bay; north to Nunavut; south to the U.S. border).
- Manitoba's economic diversity makes the overall economy one of the strongest and most stable in Canada.
- Cargo volumes in 2006 were 155,000 tonnes (36% increase over 3 years).
- Only Canadian airport between Vancouver and Toronto with a Category II Instrument Landing System.
- Competitive ground handling services available.
- Approximately 800 acres of developable land on the airport and another 3,000 acres in four business parks located immediately adjacent to the airport.
- Facility is operational 24 hours a day.

Community Profile

Area Population

Area	Population
Winnipeg*	711,000 [□]
Manitoba	1,178,109 [□]
Within 4 hour drive of YWG	1,440,000
Total YWG catchment area	2,130,000

* Total population of census metropolitan area (2006)

Sources: [□] Conference Board of Canada and Statistics Canada

Shaded area represents 4 hour drive from YWG



Location is key

- Manitoba's position in the centre of North America makes it a key component of the Mid-Continent Trade Corridor, connecting Canada to a central North American market of 100 million people.
- Transportation facilities and location connect our province to the world via air, road, and rail.
- Canadian Pacific Railway and Canadian National Railway intermodal facilities, downtown Winnipeg and nearly all industrial land in Winnipeg are within 20 to 30 minutes of YWG.
- Winnipeg is the truck transportation capital of Western Canada serviced by more than 30 national and international trucking companies with an average of one truck crossing the Manitoba-U.S. border every minute.
- Winnipeg's position in the centre of North America offers easy access in all directions, including the U.S. and Mexico.

- Manitoba offers the lowest-cost hydroelectric power in North America.
- Natural resources include abundant fresh water, base metals (nickel, copper, zinc), fishing, forestry, oil and other minerals.

Commerce and economy

According to the Conference Board of Canada, Winnipeg's economy will grow at a brisk pace in 2007.

- Manitoba's unemployment rate is among the lowest in Canada.
- A highly educated labour force, competitive business costs and taxes, and a superb telecommunications and innovation infrastructure are all important factors underlying Manitoba's economic success.
- Manitoba's post-secondary educational system offers four universities, three community colleges plus many vocational and technical learning centres.
- Key industry sectors include transportation equipment, agri-food, resource-based industries, machinery and equipment, furniture and building products, electronics, apparel, plastics, computers, telecommunications, environmental services, health care, aerospace, farm equipment, tourism/cultural industries, film and television production and life sciences.

Winnipeg is Manitoba's capital, largest city, main commercial centre, and home to one of Canada's busiest international airports.

- Winnipeg is the centre of Canada's agriculture industry.
- The Winnipeg Commodity Exchange is Canada's only agricultural futures and options exchange; the TSX Venture Exchange is also located in Winnipeg.
- Winnipeg is home for the headquarters of several financial, insurance and media companies (Investors Group, Great-West Life Assurance Company, CanWest Global, MTS Allstream).
- Manitoba's state-of-the-art aerospace industry is the largest in Western Canada and is the third largest provider of aerospace goods and services in the country.
- The aerospace sector in Manitoba is led by four world-class firms (Standard Aero, Boeing, Bristol Aerospace and Air Canada Technical Services) and dozens of established regional and national firms.

Tourism and culture

Manitoba offers visitors a broad range of activities from fishing and hunting to week-long festivals.



- Festivals draw visitors to Winnipeg throughout the year.
 - In 2006, there was record attendance at many marquee events and festivals.
- Home to three professional sports teams and two university teams.
- Museums, art galleries, theatres and other historical/cultural attractions (such as the Royal Winnipeg Ballet, Winnipeg Symphony Orchestra, Manitoba Opera) draw tourists annually.
- More than 200 conventions held in the Winnipeg region in 2006.
- More than 250,000 Manitobans have a language other than English as their native tongue (100 languages are represented in the province).
- One-sixth of Manitoba's surface is comprised of more than 100,000 lakes, including Lake Winnipeg, the largest freshwater lake in Canada.
- The bounty of forests, lakes and rivers are conducive to a variety of outdoor adventures. Visit destinationwinnipeg.ca or travelmanitoba.com for more information.

Sources: Government of Manitoba, Destination Winnipeg Inc., and Travel Manitoba

Economic Impact of Winnipeg James Armstrong Richardson International Airport

Winnipeg James Armstrong Richardson International Airport continues to stimulate the community's economy with many businesses benefiting from its 24-hour operation.

- Employment generated by YWG includes direct jobs located at the airport and at airport-related businesses off-site; indirect jobs at airport business suppliers; and induced jobs as direct and indirect employees spend their wages in the general economy.
- YWG supports up to a total of 20,800 jobs province-wide of which one-quarter are direct jobs at the airport.
- The economic output associated with YWG is estimated at \$2.6 billion, including multiplier impacts.
- Total taxes paid by the airport community amount to approximately \$200 million.

Source: Winnipeg International Airport Economic Impact Study (2004)



Economic Impact of the Airport Site Redevelopment Program

In 2006, an update study was conducted to measure the spending and employment associated with Winnipeg James Armstrong Richardson International Airport's Site Redevelopment Program.

- Through direct (3,228), indirect (1,526) and induced employment (1,616), the Redevelopment program is expected to generate 6,370 person years of total employment Manitoba-wide.
- Total economic output is expected to reach \$903 million Manitoba-wide and over \$1.207 billion Canada-wide.

Source: The Economic Impact of Winnipeg International Airport's Site Redevelopment Program (2006)

Airport Facilities

General Information

Conception: 1928 and WAA assumed operation of the newly renamed Winnipeg James Armstrong Richardson International Airport on January 1, 1997

Passengers: 3,386,538 in 2006

Aircraft Movements: 144,641 in 2006

Main Features:

- 24-hour international airport with Canada Border Service Agency
- Easy access to major road and rail transportation and 4 miles (7km) from downtown Winnipeg
- Ongoing Airport Site Redevelopment Program
- Four Points Sheraton Hotel and office tower connected to terminal building
- Competitive ground-handling services
- All weather, CAT II equipped landing capabilities



Artist rendering of the new airport terminal building, scheduled for completion in 2009.

Facilities Overview

Runways:

- 18/36: 11,000 ft (3,350 m) equipped for CAT II operations
- 13/31: 8,700 ft (2,650 m)

Runway Capacity: 240,000 operations annually

Aircraft Parking Capacity on Apron
(including overnight): 30 positions

Loading Bridges: 9 (and 12 ground positions)

Taxiways: 11

Land Surface: 3,742.7 acres (1,514.6 hectares)

Existing Terminal Area: 441,335 sq. ft (41,000 m²)

Central De-icing Facility: multi-user 6 bay,
290,635 sq. ft. (27,000 m²) pad

Cargo Facilities: 335,134 sq. ft (31,134 m²)

Cargo Apron: 778,198.4 sq. ft (72,297 m²)

New Air Terminal Building

A new terminal of approximately 51,000 square metres is planned northeast of the existing site. The new terminal, to be completed in 2009, will respond to a variety of carrier and passenger service issues in an efficient fashion and will also present exciting business opportunities for retail, financial and other service industries. This project is recognized as the largest single construction project in the history of Winnipeg.



Airport Profile

Total Passengers
3,386,538

Domestic
2,861,325

Transborder
424,780

International
100,433

Passenger Traffic

- In 2006, total enplaned and deplaned passengers at YWG reached close to 3.4 million passengers, an increase of 4.8% over the previous year. Positive growth is forecast to continue for the foreseeable future.
- Economic indicators and analysis point towards continued forecast growth in passenger traffic at YWG with the average annual growth rate over the next 5 years being between 3 and 4%.

Current Air Services

- During the summer peak season, a total of 750 flights per week depart from Winnipeg James Armstrong Richardson International Airport to 36 cities in Canada, the United States and the United Kingdom. Six cities in the U.S. are served non-stop on 110 flights per week.

Passenger Profile

- **Gender:** Male 49.8% | Female 50.2%
- **Purpose of Travel:** Business 33% | Business and pleasure 9% | Non-business 58%
- **Age*:** Under 18 1% | 18–25 10% | 26–45 36% | 46–65 39% | Over 65 14%
- **Household Income:**
Under \$25,000 8% | \$25,000–\$49,999 18% | \$50,000–\$74,999 25%
\$75,000–\$99,999 18% | \$100,000–\$150,000 19% | Over \$150,000 12%
- **Residence:**
Winnipeg 29% | Other Manitoba 16% | Ontario 20% | Saskatchewan 6%
Alberta 8% | British Columbia 5% | Other Canada 4% | USA 9%
Other International 2%

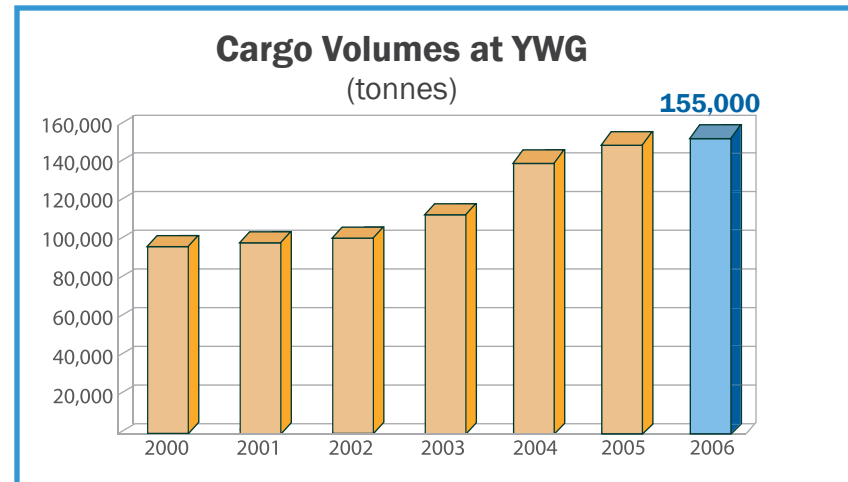
Source: Surveys conducted by Sypher: Mueller International Inc.

*** Note:** Over-representation of older age group

Canada's Cargo Airport

Overview

- Cargo volumes were 155,000 tonnes in 2006—an increase of 3.2% over 2005.
- Major domestic hub for Cargojet.
- Major sorting facilities for Purolator & FedEx.
- Central Canada gateway airport for UPS.
- Fuel tax exemption on international air cargo.
- Served by all cargo carriers, charters, integrators and freight forwarders.
- Access to any point in the U.S. regardless of bilateral rights (transshipment).



Opportunities

- Winnipeg is truly a multimodal transportation hub.
- YWG's position as Canada's Express Cargo Airport is supported by its proximity to major international rail and trucking routes.
- YWG is Canada's only cargo airport that is:
 - at the crossroads of the Trans Canada Highway and North America's Superhighway (I-29/I-35 Corridor)
 - in the Central Time Zone, and
 - at the heart of the Mid-Continent Trade Corridor.

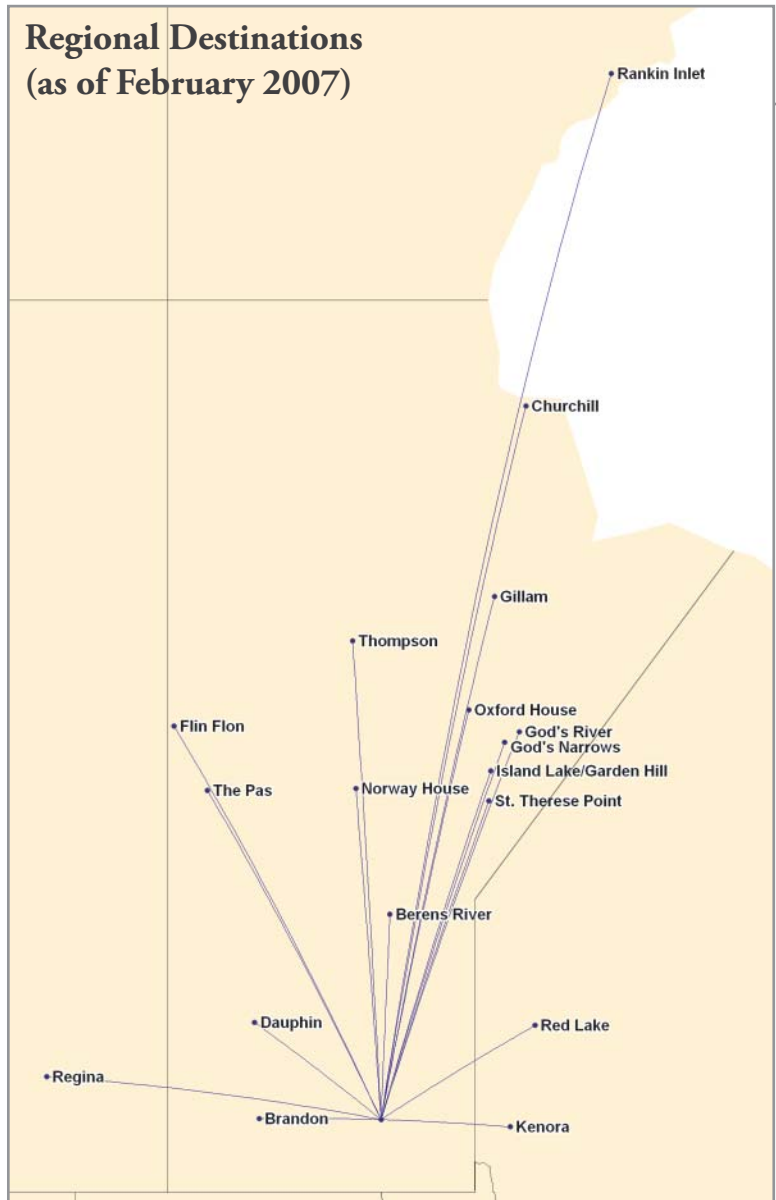
Destinations & Carriers

Air Cargo Carriers (as of February 2007)

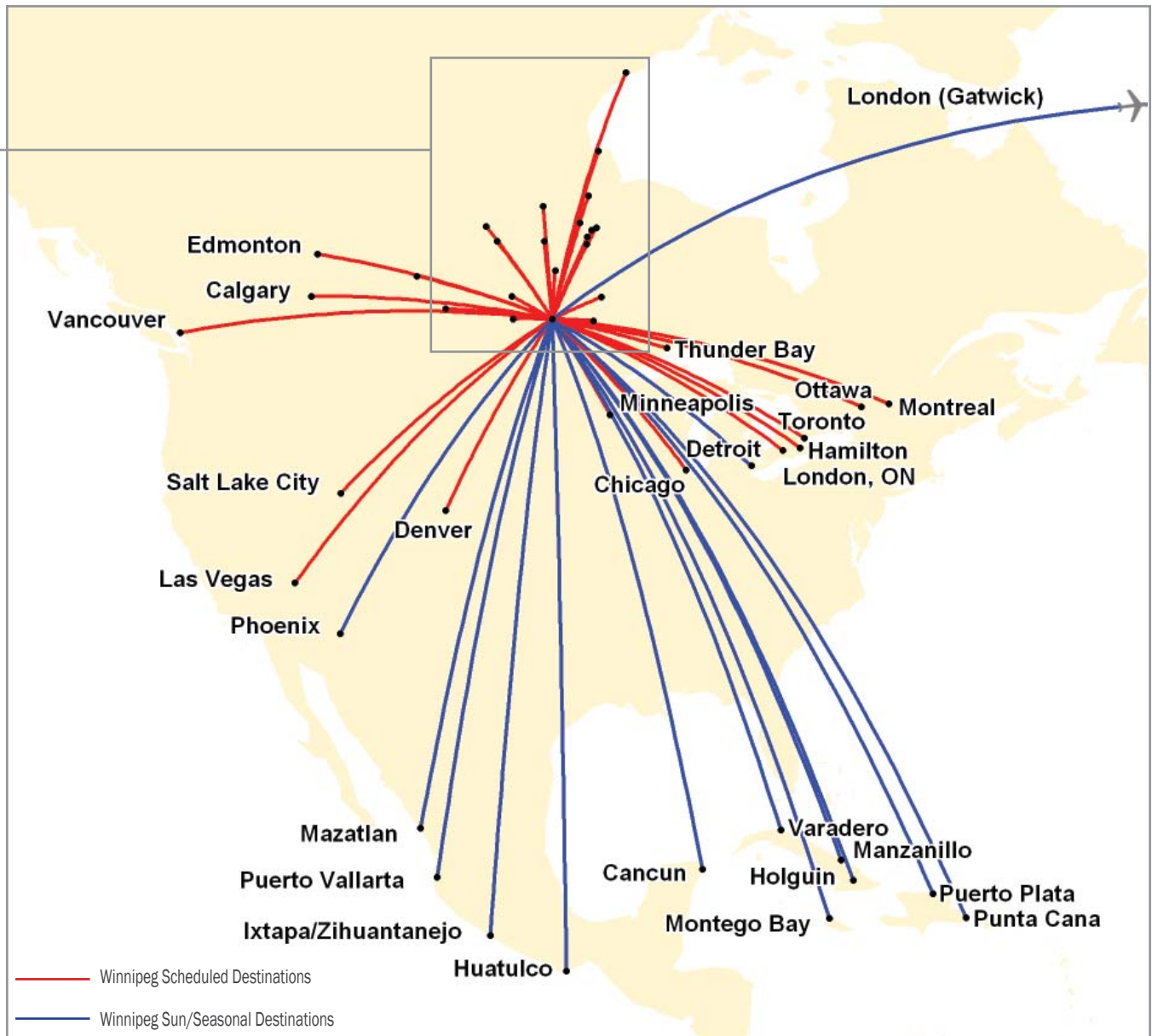
Calm Air	Morningstar Air
Cargojet	Express
DHL	Perimeter
FedEx	Purolator
First Air	Transwest Air
Kelowna Flightcraft	UPS

Passenger Carriers (as of February 2007)

Aeromexico	Northway Aviation
Air Canada	Northwest Airlines
Air Transat	Northwest Airlink
Air West Aviation	Perimeter Aviation
Bearskin Airlines	Skyservice Airlines
Calm Air	Skyward Aviation
Delta Connection	Thunder Airlines
Fast Air	United Express
First Air	Voyageur Airways
Jazz Airlines	WestJet Airlines
Keystone Air Service	West Wind Aviation
Kivalliq Air	Zoom Airlines
North American Charters 2000	



Winnipeg's Route Network (as of February 2007)



Business Opportunities

Land Development

- WAA has approximately 800 acres of developable land on the airport and another 3,000 acres in four business parks located immediately adjacent to the airport.
- Already featuring a strong tenant base of air cargo integrators and aerospace industry leaders, Airport Business Park East has land available for the development of office space, hospitality, retail and light industrial properties.
- Other locations offer prime potential for aircraft maintenance and distribution businesses.
- Businesses at YWG can also take advantage of international commerce capabilities, with both Canadian and U.S. Customs facilities on site.

Concessions

- The Air Terminal Building (ATB) has 441,335 sq. ft. (41,000m²) of space on three floor levels.
- Main Level is located at street grade and provides the main entrance and exit points for passengers, ticketing, U.S. pre-clearance, as well as food/beverage and retail outlets.
- Mezzanine Level contains passenger departure lounges, security screening, food/beverage and retail outlets and general public seating areas.
- The Basement Level accommodates Canadian Inspection Services and related offices and other operational businesses.
- Existing ATB retail clients include: \$15 Boutique, Bentley, Aer Rianta Duty Free, DeLaga, Inter-City Leisure, Relay (Newsstand)/Canadian Scene, Showcase Manitoba, Travelex Canada, The UPS Store, Virgin Books and Music.
- Existing ATB Restaurants/Bars include: Express Deli, Harvey's Serving Swiss Chalet Chicken, Second Cup, The Exchange Restaurant, Tim Hortons, Toast! Café and Bar, travel lounge by Palliser®. Four Points Sheraton hotel, restaurant and lounge is located adjacent to ATB.

Contact Information

Winnipeg Airports Authority 24-Hour Duty Manager (204) 987-7834

Airlines

Aeromexico
sunwing.ca
1 800 761-1711

Air Canada
aircanada.com
1 888 247-2262

Air Transat
airtransat.com
1 877 872-6728

Bearskin Airlines
bearskinairlines.com
1 800 465-2327

Calm Air
calmair.com
(204) 778-6471

Delta Connection
delta.com
1 800 221-1212

First Air
firstair.ca
1 800 267-1247

Jazz Airlines
flyjazz.com
(902) 873-5000

Northwest Airlines
nwa.com
1 800 225-2525

Skyservice Airlines
signaturevacations.com
1 866 324-2883 or
sunquest.ca
1 877 485-6060

United Airlines
united.ca
1 800 241-6522

WestJet Airlines
westjet.com
(403) 444-2600

Zoom Airlines
flyzoom.com
1 866 359-9666

Ground Handlers

ATS
Airport Terminal Services
atsstl.com
(204) 783-0917

Dryden Air Services
(204) 779-0132

Penauille Servisair
servisair.com
(204) 953-1033

Skypro Aviation Services
(204) 774-6893

Other Helpful Contacts

Assoc. of Canadian Travel Agents
acta.ca
1 866 725-2282

Canada Border Services Agency
cbsa-asfc.gc.ca
(204) 983-6714 or (204) 983-6716

Canadian Air Transport Security Authority
catsa.gc.ca
(204) 983-0398 or 1 888 294-2202

NAV Canada
navcanada.ca
1 800 876-4693

Transport Canada
tc.gc.ca
(613) 990-2309

Transportation Safety Board of Canada
tsb.gc.ca
(819) 994-3741

U.S. Customs & Border Protection
cbp.gov
(204) 783-2062

U.S. Immigration
uscis.gov
(204) 783-2340



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