WHO WE ARE

Airport City Winnipeg (ACW), a subsidiary of Winnipeg Airports Authority (WAA), leverages, develops, and manages income producing assets that help to unlock the Airport's full economic potential. ACW allows WAA the ability to diversify its real property asset base while continuing to lead transportation innovation and growth for the benefit of the community they serve.

ACW is based at the Winnipeg Richardson International Airport and fully understands the nuances of its customers needs both on and off campus. Our pragmatic approach to maximizing the life of each asset is paramount in allowing our clients time to focus on their businesses bottom line, leveraging the assets they own.

ACW’s strengths are defined through identifying and developing operational plans that help to control annual expenses, tailored to each property. ACW understands how important it is to develop a functional and comprehensive performance plan for each building asset, updating the plan systematically by asset class, building age, complexity of systems, etc. This planning effort will achieve maximum performance of an asset well beyond the building’s effective life, redefining a building’s Return on Investment (ROI).
ACW’s Property Management team collectively manages over 550,000 sq. ft, defined through a collection of office, industrial, and retail asset classes. ACW has additional experience with both brownfield and greenfield developments. Their hands on approach and operational expertise allow for an engaged and stable platform to manage your company’s asset within, maximizing bottom line performance.

ACW’s property mgmt. platform is built around the following categories, each of which lend towards the performance of the next, all pivotal in maximizing your assets ROI.

A summary of our services include:

1) **STRATEGIC OPERATIONAL PLANNING, ASSET BENCHMARKING, CASH FLOW MANAGEMENT**

Assist in the development of a sustainable asset plan that is in line with your company’s long term vision for growth, within your portfolio.

2) **TENANT RETENTION & LEASING COORDINATION**

Maximize a contract’s longevity through well documented strategies that stabilize a Tenant base, and that yield higher net effective rents.

3) **OPERATIONAL MANAGEMENT BUILDING SYSTEMS**

Create functional and efficient service programs that are in line with all defined building systems, tied into an annual preventative maintenance program.

4) **SCALED ALIGNMENT OF PROPERTY SERVICE CONTRACTS**

Develop building centric programs that have clear Key Performance Indicators (KPI’s), measuring degrees of conformation against billing accuracy.